AUPN Report 2015

(NUFPC 2015)

Presentation by AUPN Executive Committee

Fostering Collaboration in Higher Education
AUPN Executive Committee

- Phil Clark- AUPN Deputy/Acting Chair (UWS)
- Peter Thomas- (UOW)
- Mike Tylor- (UOA)
- Sharon Watson- (CDU)
- Gerry Allen-- (UTAS)
- Richie Woods-(JCU)
- Tony Wilson- (ECU)
- Vince Lendrum – (HES)
- Kent Levander- (HES)
Airlines Offers – Current Status

**Airlines Offer - Phil Clark AUPN Deputy Chair**

- Qantas and Virgin offers reviewed
- Both have taken a similar view of attempting to incentivise individual Universities to improve market share
- Good take up of Qantas, Virgin still in progress
- Possible candidate for Procurement Hub activity next round
AUPN Resource Centre

- **AUPN Resource Centre- Phil Clark (AUPN Deputy Chair)**
- Centre has been available on HES website for several months
- Provides a list of contract resources available to Universities. Some may require registration to access and conditions may be imposed
- Intended as an information resource for procurement groups
AUPN Aggregation

AUPN Aggregation- Mike Tylor

- We believe the AUPN can offer value as a sector “aggregator”
- Needs to be opt in opt out non binding?
- We will need to adjust to the Procurement Hub outcomes
- What makes sense to be delivered ex the Hub should be – “high volume high value”
- We need to focus on areas that are “low hanging fruit”
- We will pick up smaller high effort high reward areas
- Consideration will be required for AUPN members who do not participate in the Procurement Hub
- We will need input ex the membership to identify target areas
- Our goal is to increase the “value proposition” to our membership
AUPN Excellence Framework

AUPN MISSION

“To significantly improve strategic procurement practices in Australian universities through a collaborative approach, focussing on sharing expertise and business intelligence, promoting the benefits of aggregated purchasing, greater efficiency in processes, professional procurement education opportunities and encouraging the development of regional and national aggregated procurement contracts.”
AUPN Strategic Objectives (Directions)

• To provide opportunities for capability enhancement across the sector
• To foster open and professional relationships across the sector
• To share knowledge, expertise and experience
• To promote the added value that Procurement functions bring to universities
• To support and promote thought leadership and best practice in procurement related matters
AUPN Excellence Framework - 3

- AUPN Strategic Objective 1
  - To provide opportunities for capability enhancement across the sector.

- Procurement Accelerator Program

- Objectives - For the benefit of the participating Universities, establish a:
  - Procurement Excellence Framework;
  - Maturity Analysis Tool; and
  - Roadmap to Excellence (at a functional and individual level)

- The purpose of the Accelerator Program is to provide universities with a means of improving the professional standing, cost effectiveness and efficiency of their procurement activities.
Procurement Accelerator Program

- Procurement Excellence Framework
- Establish a standard which sets out the skills and capabilities required for the competent delivery of procurement services.
- Developed specifically for the Australian universities sector.
- Act as a reference point for universities and their procurement staff to understand best practise at a functional and individual level.
Maturity Analysis Tool

- Allow universities to self-assess their current capabilities, strengths and weaknesses.
- Analysis at a functional and individual level, across multiple facets of procurement process.
- The output will provide a benchmark and a base from which to begin improving the level of competency.
Procurement Accelerator Program

Roadmap to Excellence

- Assist universities in identifying tailored learning programmes that support the ongoing journey towards excellence.
- Based on the output and recommendations determined by the Maturity Analysis Assessment and with the aim of matching an internationally recognised standard.
- Will consider the changing landscape of each university and the sector, and identify goals and the interventions (both organisational and individual) required to meet them.
- Potential Certification of Procurement Function and individual.
Procurement Accelerator Program

Project Status

- Detailed design of program progressing with CIPS and service providers nearing completion.
- Discounted terms available for AUPN Members.
- Dependent on favourable outcome of commercial negotiations, program available in 2nd half 2016.
AUPN Training & Development

- AUPN Training & Development
- Link to Excellence Framework
- AQF (CIPS accredited degrees) v non accredited
- Delivery – Online or Workshops
- Alternative – ISM (CPSM)
- HEPA
Technology Project Overview – Richie Woods

There is a broad range of applications now available, to support procurement processes in organisations of all sizes.

Products that we all use in some form today include:

- Procure to Pay (P2P) applications (typically based on online catalogues and a ‘shopping basket’)
- eSourcing;
- Contract and Supplier Management; and
- Advanced Analytics.
Our project will look at these applications and their suitability in a University procurement environment.

Our goal is to look at identifying “Best of Breed” technology that supports:

- Contract management;
- ESourcing (eg Tenderlink);
- Spend analytics and Procurement Business Intelligence;
- Procure to pay (P2P);
- Supplier management;
- Cloud based applications; and
- Smart phone apps
We are interested in your views and may seek further information from you to determine:

- What your preferences are?
- What causes you grief?
- Where should we start?
AUPN Future Directions - 1

- **AUPN Future Directions-Phil Clark (AUPN Deputy Chair)**
- Discussion at the Executive Committee about the current Terms of Reference and structure
- Review of the Better Values initiatives which have been running for 3 years
- Concern over the ‘value’ proposition of the group. Looking for input as to what the members want – discussion at the end
Some food for thought:
- Is the current structure (Exec Committee and sessions such as this) meeting your needs?
- Would you like to see a different model – AUSFOG style (2 x longer sessions per annum with broad attendance), Status Quo, some other model??
- What projects do you want to see undertaken? Be prepared to commit some time and effort.
- How do we progress from here???
QUESTIONS