

**Harry Bracegirdle, Manger –
Procurement Services
Monash University**

**Lou Tricarico
Macquarie Capital**

**Managing an IT leasing facility –
Success Requires More Than Just
Negotiating a Good Finance Rate**



Biographies

Harry Bracegirdle - Manager, Procurement Services, Monash University

Harry has been at Monash University for 24 years during which he has occupied a number of management roles at both faculty and administration level. In 1998 he was selected to a newly created role in procurement to provide a more strategic approach to the University's procurement practices. A fundamental role of Procurement Services is to manage the University's IT leasing facility that now leases over 15,000 assets across six campuses.

Lou Tricarico

Lou joined Macquarie Capital, a specialist asset financing division of Macquarie Bank, in 1998. Lou manages the division's Melbourne operations and has been involved in a number of significant IT financing and asset management transactions across both the corporate and Government sectors.